

America's Small Business Resource

OPEN HOUSE AT THE SBA

For Our Lenders

**July 21, 2005
9:00 am to 4:00 pm**

For more information, please contact veronica.wallace@sba.gov.

Looking to Expand Your SBA Lending?????

- . 7(a) Loans**
- . 504 Loans**
- . Micro-Loans**
- . Community Express**

Contact One of SBA's Finance Specialists!

Veronica Wallace, Lead Finance Specialist- (904) 443-1923

Rosalind Bryant, Loan Specialist- (904) 443-1906

Paul Thomas, Loan Specialist- (904) 443-1922

Pam Turner, Loan Specialist- (904) 443-1924

IMPORTANT NOTICE

The following updates the contact points and telephone numbers for IRS Service Centers, which are to be used to request copies of IRS tax transcripts to verify business financial information included in SBA loan applications. This applies only to the 7(a) and 504 Loan Programs.

Lenders are also reminded that all SBA 7(a) and 504 related requests for IRS tax transcripts must be submitted to IRS Service Centers using the new IRS Form 4506-T. A copy of Form 4506-T is available on the SBA Banking site (<http://www.sba.gov/banking/>).

Please note that SBA's logo must be included at the top of the form to ensure SBA related requests are expedited and to ensure there will be no charge for the transcripts. (IRS Form 4506, dated May 1997, has been revised and is to be used for other tax information requests, but not tax transcripts.)

IRS Service Campus Addresses, Managers, and Phone Numbers

IRS CAMPUS	<u>ADDRESS</u>	MANAGER	PHONE	FAX
Andover	310 Lowell St.	Ann Bergeron – Manager Peter R St. Pierre - Lead	978-691-6904	978-691-6859 978-691-6893
Atlanta	4800 Buford Hwy. Stop 91 Doraville, GA 30362	Cindy Hardigree – Manager Tammy Nutt - Lead	678-530-5319	678-530-5326
Austin	3651 S. Interregional Hwy.	Julia B Rivera – Manager Merlin R Yoder – Temp	512-460-2255 512-460-2267	512-460-2272
Cincinnati	P.O. Box 145500	Christina Pickett – Manager	859-669-2126	859-669-3592
Fresno	5045 E. Butler Stop 28106 Fresno, CA 93888	Team 1 Marilyn Verdin – Manager Linda J Wade – Lead Team 1 Team 2 Timothy Lancaster – Manager Rosa Torres – Lead Team	559-253-4961	559-253-4990 559-253-4991 559-253-4992 559-253-4993
Kansas City	2306 E. Bannister Rd. Stop 6705 B41 Kansas City, MO 64131	Sherry Hargis – Manager Stacy D Williams - Lead	816-823-7639 816-823-7641	816-823-7667 816-823-7668 816-823-7669
Ogden	P O Box 9941 Stop 6734 Ogden UT 84201	Kathy Hildreth – Manager Tamara L Horning - Lead	801-620-6001	801-620-6922
Philadelphia	11601 Roosevelt Blvd Stop S/E-135	Christina Schofield – Manager	215-516-3944 215-516-2090	215-516-2931 215-516-1311

North Florida Loan Reports

Top Ten 7(a) Lenders by Number of Loans Made for FY 2005 As of June 30th , 2005

Lender Name	Number of Loans	Dollar Amount
BANK OF AMERICA, NATIONAL ASSOCIATION	337	\$ 10,859,500.00
CAPITAL ONE, FEDERAL SAVINGS BANK	112	\$ 5,605,000.00
BANCO POPULAR NORTH AMERICA	87	\$ 23,870,200.00
INNOVATIVE BANK	53	\$ 330,000.00
CIT SMALL BUSINESS LENDING CORPORATION	39	\$ 21,048,700.00
WACHOVIA BANK, NATIONAL ASSOCIATION	39	\$ 16,131,900.00
BUSINESS LOAN CENTER, LLC	36	\$ 10,051,500.00
BANKFIRST	35	\$ 9,523,800.00
SUNTRUST BANK	30	\$ 1,380,700.00
FIRST COAST COMMUNITY BANK	27	\$ 8,915,700.00

504 Lenders by Number of Loans Made for FY 2005 As of June 30th, 2005

Lender	Number of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	81	\$33,292,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	51	\$21,472,000.00
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	18	\$11,568,000.00
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLORIDA, INC.	12	\$10,161,000.00
GULFCOAST BUSINESS FINANCE, INC.	7	\$ 5,320,000.00
SOUTHWEST FLORIDA REGIONAL DEVELOPMENT CORPORATION	5	\$ 1,631,000.00
SOUTHERN DEVELOPMENT COUNCIL	1	\$ 747,000.00
Total:	175	\$84,191,000.00

North Florida District Office
Loan Activity by County for FY 2005
As of June 30th, 2005

County	Number of Loans	Dollar Amount
ALACHUA	44	\$ 8,482,900.00
BAKER	2	\$ 310,000.00
BAY	17	\$ 2,641,000.00
CALHOUN	1	\$ 15,000.00
CITRUS	12	\$ 715,000.00
CLAY	30	\$ 1,911,700.00
COLUMBIA	3	\$ 115,000.00
DUVAL	216	\$ 48,188,900.00
ESCAMBIA	27	\$ 7,191,709.00
FLAGLER	17	\$ 2,675,000.00
FRANKLIN	1	\$ 328,000.00
GADSDEN	2	\$ 1,342,000.00
GILCHRIST	2	\$ 803,400.00
HERNANDO	20	\$ 3,792,200.00
JACKSON	4	\$ 307,000.00
JEFFERSON	1	\$ 204,000.00
LAKE	42	\$ 13,561,000.00
LEON	24	\$ 7,020,700.00
LEVY	5	\$ 1,082,100.00
MADISON	3	\$ 2,035,000.00
MARION	33	\$ 7,681,200.00
MIAMI/DADE	1	\$ 50,000.00
NASSAU	33	\$ 10,933,000.00
OKALOOSA	32	\$ 6,772,400.00
ORANGE	296	\$ 65,881,748.00
PUTNAM	8	\$ 3,086,100.00
SANTA ROSA	24	\$ 8,234,100.00
SEMINOLE	131	\$ 29,214,700.00
ST. JOHNS	59	\$ 16,523,100.00
SUMTER	8	\$ 613,200.00
SUWANNEE	1	\$ 354,000.00
UNION	1	\$ 600,000.00
VOLUSIA	95	\$ 22,463,800.00
WAKULLA	1	\$ 1,166,000.00
WALTON	7	\$ 1,732,000.00

Total: 1203 \$ 278,026,957.00